

**USM MANUFACTURING
CORPORATION**

June 1, 1995

Mr. Robert Hedke
Corporate Development Executive
Products Services Company
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CORPORATE HEADQUARTERS
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RE: Acid Gator

Dear Mr. Hedke,

I became acquainted with your products through a old friend (Dan Olive) at Component Sales Associates in Indiana. Although a bit skeptical at first, as most of us are with new products, my staff is extremely happy with your Acid Gator which pleased me enough to write and share it with you.

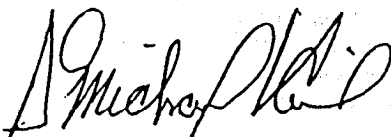
One of our facilities utilizes an extremely hazard material (sulfuric acid) in the manufacturing process. Storage and handling of the material in a 98% concentration is extremely dangerous. This material is very hazardous to neutralize if spilled, due to its violent reaction with everything it contacts.

While reviewing our Hazwoper/SARA Title III emergency response plan with environmental cleanup/remediation companies and our LEPC (Local Emergency Planing Commission), we conducted a laboratory test of your Acid Gator in sulfuric acid. The purpose was, to witness the degree of violence to the reaction that must occur in the neutralization process. Our chemist was delighted to report that the reaction was almost passive or more accurately stated as absent noticeable violence. The encapsulating characteristics of Acid Gator rapidly turned this solution into a gel or paste like substance. This facilitates the safe addition of dense soda ash further neutralizing the sulfuric acid changing the liquid into a safely manageable solid.

Ten safety professionals witnessed this product in action. All were in total agreement; the hazard was minimized, time and cost invested in clean up are greatly reduced, immediate control of the hazard is accomplished, and Acid Gator provides the community and environment with better protection.

I thank you and wish you continued success with this product. Acid Gator has provided USM a safer workplace for our employees and a safer environment in the communities we call home.

Yours In Safety,



D. Michael Vail
Corporate, Safety & Training Manager